



# CALIFORNIA DEPARTMENT OF CORRECTIONS AND REHABILITATION (CDCR)

Presented by: Nina A. Martinez, Statewide SB/DVBE Advocate

# CDCR - Locations





# CDCR – THE DO'S

- ❑ Promoting Doing Business With CDCR
- ❑ Conduct Workshop
- ❑ Encourage State Certification
- ❑ Exhibiting
- ❑ One-On-One Conference Calls
- ❑ Panelist
- ❑ Small Business and Large Business
- ❑ Business Networking



## CDCR – THE DO'S (continued)

- Attend SB Council Meetings
- Attend DVBE Council Meetings
- Assist in Marketing Businesses
- Provide Resources

# CDCR – OUTREACH

FISCAL YEAR	NUMBER OF OUTREACH EVENTS
FY 16/17	52
FY 15/16	56

# CDCR – DISABLED VETERAN BUSINESS ENTERPRISE

FISCAL YEAR	TOTAL CONTRACT DOLLARS	DVBE AWARD	DVBE PERCENTAGE
FY 16/17	\$974,893,816	\$38,104,961	3.91%
FY 15/16	\$1,502,481,717	\$72,874,075	4.85%
FY 14/15	\$1,020,501,736	\$40,933,398	4.01%

# CDCR - SMALL BUSINESS

FISCAL YEAR	TOTAL CONTRACT DOLLARS	SB AWARD	SB PERCENTAGE
FY 16/17	\$926,028,720	\$276,501,448	29.86%
FY 15/16	\$1,502,481,717	\$514,124,821	34.22%
FY 14/15	\$1,032,682,552	\$333,069,769	32.25%

# CDCR CONSTRUCTION - DISABLED VETERAN BUSINESS ENTERPRISE

FISCAL YEAR	TOTAL CONTRACT DOLLARS	DVBE AWARD	DVBE PERCENTAGE
FY 16/17	\$62,701,963	\$3,960,325	6%
FY 15/16	\$65,887,060	\$5,238,990	8%
FY 14/15	\$35,747,051	\$2,501,543	7%



# CDCR CONSTRUCTION– SMALL BUSINESS

FISCAL YEAR	TOTAL CONTRACT DOLLARS	SB AWARD	SB PERCENTAGE
FY 16/17	\$83,066,44	\$27,301,779	33%
FY 15/16	\$80,302,703	\$38,628,226	48%
FY 14/15	\$52,267,670	\$34,751,648	67%



# CDCR - Types of Services and Goods

- IT Goods and Services
- Office Supplies
- Construction Goods and Services
- Roofing Materials
- Food
- Interpreter Services
- Medical Supplies
- Rental Services
- Consultant Services

# CDCR - Types of Services and Goods

(continued)

- ❑ Toilet Paper & Paper Towels
- ❑ Substance Abuse Treatment Programs
- ❑ Waste Water Treatment Service
- ❑ Heating and Air Services
- ❑ Office Equipment Maintenance
- ❑ Portable Toilets
- ❑ Automotive Supplies
- ❑ Burial/Cremation Services



# CDCR – SAN JOAQUIN OUTREACH

- Annual “Get Connected” Hosted by Stockton Regional Public Agency Consortium (SRPAC)
- SB Purchase Power Stanislaus Procurement Expo hosted by Small Business Development Center (SBDC)

# CDCR - GOALS

- ❑ To Promote, Encourage, and Provide Assistance To Business with:
  - Bidding Opportunities
  - Primes Meeting Subcontractors
  - Obtaining SB/DVBE Certification And Recertification,
  - Signing Up To Receive Bid Notifications,
  - Updating/Maintaining Certification Profile,
  - Reviewing Business Website,
  - Creating Capabilities Statements,
  - Participating In Outreach Events And Workshops



# CDCR - CONTACT INFORMATION

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**Thank you!**