



Board of Directors Meeting

Friday, June 15, 2018
10am-3pm

Tulare County Ag Commissioner's Building
4437 S. Laspina Street
Tulare, CA 93274
WiFi Code/Password: To be posted at meeting

Meeting Contact:
Ismael D. Herrera, Jr., Interim Executive Director
559-278-0519

Office of Community & Economic Development
550 E. Shaw Avenue, Suite 230
Fresno, CA 93710

AGENDA June 15, 2018			
Item		Page	
I.	Convene Meeting & Introductory Remarks		Chairman Vito Chiesa
II.	Recognition of Our Sponsors and Dignitaries <ul style="list-style-type: none"> • Ashu Jain, ENGIE Services, U.S. • Eric Coyne, Deputy Tulare County CAO-Economic Development, Film & Tourism • Ted Smalley, Executive Director, Tulare County Association of Governments • Carlton Jones, Mayor, City of Tulare • Steve Worthley, Chairman, Tulare County Board of Supervisors • Kuyler Crocker, Vice Chair, Tulare County Board of Supervisors 		Chairman Chiesa
III.	Public and Board Comments		Public and Board
IV.	Consent Calendar <ul style="list-style-type: none"> • Minutes • Work Group/Priority Reports • Letters of Support 	8 16 26	Ismael Herrera
V.	Legislative Update <ul style="list-style-type: none"> • Matt Rogers, Representing United States Senator Kamala Harris • Shannon Major, Representing California State Senator Tom Berryhill, 8th District 		Chairman Chiesa
VI.	Partnership Priority #7: Health Topic: Valley Fever <ul style="list-style-type: none"> • Sharon Minnick, MS, PhD, County of Tulare Health and Human Services Agency • Frank Gallegos, Executive Director, Cen Cal Business Finance Group 		Jim Suennen

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VII.	Partnership Priority #3: Higher Education Topic: Upward Mobility Pathways <ul style="list-style-type: none"> • Pete Weber, Director, Fresno Bridge Academy • Luis Santana, Executive Director, Reading and Beyond 		Dr. Carole Goldsmith
VIII.	Lunch		
IX.	Partnership Priority #7: Health Topic: California FreshWorks Fund <ul style="list-style-type: none"> • Kiel Lopez-Schmidt, Central Valley Regional Manager, Northern California Community Loan Fund 		Chairman Chiesa
X.	Topic: Opportunity Zones <ul style="list-style-type: none"> • Sid Voorakkara, Governor's Office of Business and Economic Development 		Lee Ann Eager
XI.	Partnership Priority #1: Water Supply and Quality Topic: Local Water Board Election Roundtables - Update <ul style="list-style-type: none"> • Adriana Renteria, Regional Water Management Coordinator, Community Water Center • Dr. Mindy Romero, Director of Civic Engagement Project, Center for Regional Change, UC Davis 		Chairman Chiesa
XII.	Partnership Priority #1: Water Supply and Quality Topic: California Water Institute - Water and Sustainability Initiative <ul style="list-style-type: none"> • Thomas C. Esqueda, Associate Vice President for Water and Sustainability, CSU Fresno 		Sarge Green
XIII.	Public and Board Comments		Public and Board
XIV.	Adjournment		Chairman Chiesa

The logo for ENGie features a blue gradient arc above the word "ENGie" in a blue, rounded, sans-serif font.

ENGie

Thank you!



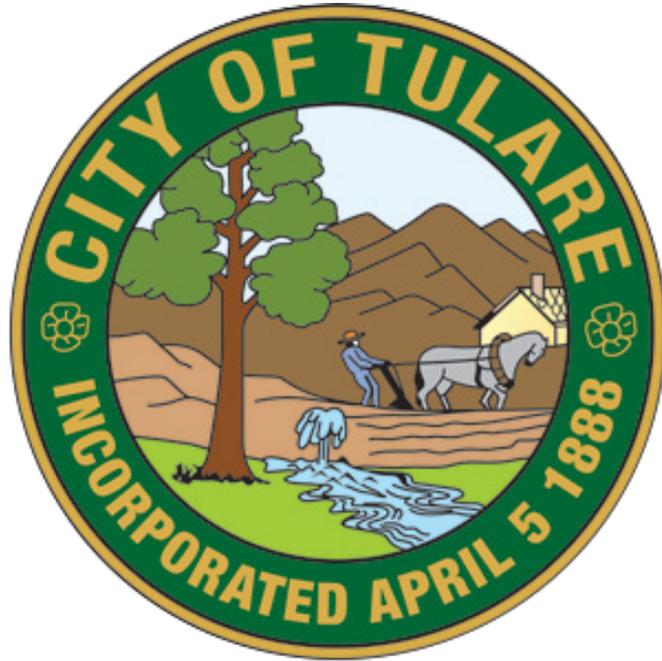
Thank you!



Thank you!



Thank you!



Thank you!



Board of Directors Meeting

DRAFT

Friday, March 16, 2018

10am – 3pm

Merced College Business Resource Center
630 W. 19th Street
Merced, CA 95340

MEETING MINUTES

I. Convene Meeting, Introductory Remarks

Chair Vito Chiesa called the first quarter 2018 meeting of the California Partnership for the San Joaquin Valley (Partnership) to order at 10:05am at the Merced College Business Resource Center in downtown Merced and initiated introductions around the table.

Board members present were: James Aleru, Steve Bestolarides, Vito Chiesa, Elaine Craig, Diana Dooley, Lee Ann Eager, Bryn Forhan, Frank Gallegos, Andrew Genasci, Carole Goldsmith, Ismael Herrera (Secretariat), Ellen Junn, Dan Leavitt, Dorothy Leland, Luisa Medina, David Nelson, Joe Oliveira, Patty Poire, Mary Renner, Chuck Riojas, Karen Ross, Luis Santana, Gary Serrato, Ted Smalley, Cherylee Wegman, and Jim Yovino.

Board Deputies present were Cori Lucero and Jim Suennen.

Advisory Board members present were Glenda Humiston, Robert Tse and Lynnette Zelezny.

II. Recognition of Sponsors and Dignitaries

Chair Chiesa thanked the meeting sponsors, which were: Merced College, represented by Autumn Gardia, Interim Director of Business, Industry and Community Services; UC Merced, represented by Dr. Dorothy Leland, Chancellor; Merced County Department of Community and Economic Development, represented by Mark Hendrickson, Director; and University of California Agriculture and Natural Resources, represented by Glenda Humiston, Vice President.

Mr. Chiesa introduced Mike Murphy, Mayor of the City of Merced, who welcomed Partnership board members and guests to Merced. Mr. Murphy gave a brief update of projects in the city, including the building next door to the Merced College Business Resource Center, which is a brand new LEED (Leadership in Energy and Environmental Design) certified building where UC Merced employs several hundred people in their downtown center. In addition, UC Merced's 2020 project is continuing to progress, which will double the footprint of the campus by the year 2020. Private investment is occurring in the downtown area as well, including old historic but blighted building, which will become a boutique hotel. There is also an old theatre on the same block that is in the process of being restored and renovated. The mayor continued to say that the city is happy with the partnerships they have with UC Merced and Merced College as well as the San Joaquin Rail Authority.

Chair Chiesa recognized Jerry O'Banion, Merced County Supervisor District 5, who also attended the board meeting. Mr. O'Banion is the third longest serving supervisor in the state of California.

III. Oath of Office

Secretary Karen Ross administered the Oath of Office to re-appointed board members James Aleru, Steve Bestolarides, Elaine Craig, Lee Ann Eager, Bryn Forhan, Frank Gallegos, Dan Leavitt, Patty Poire and Chuck Riojas. Dr. Ellen Junn, President, California State University, Stanislaus, was sworn in as a new board member, having been recently appointed by Governor Brown. Read Governor Brown's announcement of board appointments [here](#).

Dr. Ellen Junn stated that she was excited and honored to be part of the Partnership and felt privileged to accept the appointment. Dr. Junn gave the board a brief update on Turlock's California State University, Stanislaus, which recently made headlines both nationally and campus-wide. Money Magazine ranked them the number one public university in the nation for value added, and they recently graduated the largest class in its history.

IV. Public and Board Comment

Chair Chiesa invited comments from the board and public, recognizing Glenda Humiston. Ms. Humiston explained that the portion of the budget for the UC cooperative extension that comes from state funding goes through the Office of the President, so they're caught up in the audit that the office has been going through. There is a potential \$2.2 million cut. Agriculture and Natural Resources was called out for excellent financial managing and reporting, however, and an effort is being made to change the budget source to come directly from the state budget.

Secretary Ross proposed that the Partnership provide a letter of support to the State Legislature in support of the UC Cooperative Extension and the role that it plays in the San Joaquin Valley. Bryn Forhan moved, Carole Goldsmith seconded the motion and there were no objections.

Luis Santana, Executive Director, Reading and Beyond, shared copies of his organization's annual report with the board. Carole Goldsmith, President, Fresno City College, briefly referenced an upcoming topic of discussion, potentially for the June meeting, regarding a collaboration with San Joaquin Valley Community Colleges, the California Community Colleges Chancellor's Office and Reading and Beyond.

Secretary Ross commented that for a future meeting, the board revisit the Climate Change Investment Fund and opportunities that are available there. With the extension of the Cap and Trade and the option revenue there have been significant increases providing a stability that we need. There are programs being funded that are directly benefiting the rural farming communities of the San Joaquin Valley. The Valley has a lot to gain by working together and making sure that we're on top of the next round of grants.

There were no public comments.

V. Consent Calendar

Ismael Herrera directed board members to the work group reports in the board packet, recognizing the efforts to prepare them.

Bryn Forhan moved to approve the consent calendar. Carole Goldsmith seconded the motion and there were no objections.

VI. Legislative Update

A legislative update was provided by Assemblymember Adam Gray; Matt Rogers, representing UC Senator Kamala Harris; Dominic Farinha, representing UC Congressman Jim Costa; and Baltazar Cornejo, representing CA State Senator Anthony Canella.

Assemblymember Adam Gray gave an overview on the main topics that he focuses on: Healthcare, Infrastructure, and water. Over the course of his six years in the Assembly, they have secured a water bond for the area that funded new storage opportunities and dealt with some of the groundwater issues in trying to find a sustainable future for agriculture. They have brought in some transportation funding and have made strides in rail transit. Healthcare has continued to be a challenge and he believes that good things are happening, but there is a lot of work still to do and hopes that the Partnership will stay engaged.

Mary Renner, with the Central Valley Health Network, acknowledged Assemblymember Gray's support of the clinic expansion project and appreciates his continued support of medical education in the Valley.

Vito Chiesa commended Assemblymember Gray on the water situation and for being a voice in Sacramento for the Valley.

Bryn Forhan, San Joaquin River Conservancy, also commended Assemblymember Gray on his work with the medical center that goes back ten years, and gives him credit for staying with it and pushing for it. Ms. Forhan hopes that the Partnership will continue to stay engaged and supportive and said that although the timelines have been pushed off, the commitment to get it done has not.

Assemblymember Gray also spoke about two other topics: Merced County's discussions with the Port of Los Angeles in trying to create a trade corridor, and homelessness. He is currently chairing the State Select Committee on Homelessness. Affordability is not just an urban problem. It has been becoming a tremendous issue in rural communities as well. He encouraged the Partnership to follow this issue and support the efforts that the committee is making to help solve the problem.

Glenda Humiston was recognized and spoke about the USDA Rural Development's financial support of healthcare in the rural communities. Ms. Humiston discussed the need to talk about the definition of "rural" with new USDA Rural Development State Director, Kim Dolbow Vann, in order for California to have access to the administrations infrastructure funds. She says that as of now, the entire San Joaquin Valley is considered Metropolitan from the census information, which affects the ability to access the funds.

Ms. Humiston spoke about Elevate Rural California, a new effort moving rapidly on three items, which were identified as biomass, broadband and water infrastructure. The state economic summit could be a powerful voice on moving the infrastructure.

Carole Goldsmith, President, Fresno City College, asked the board to think about what could be done collectively to apply pressure to get the "rural" issue addressed. In Coalinga, for example, it is an hour drive to any healthcare facility.

Representing United States Senator Kamala Harris, Matt Rogers spoke to the board about the issues that Senator Harris focused on, which includes the Omnibus Bill, funding to fight wildfires, Immigration Reform, and legislation to stop gun violence.

Dominic Farinha, who also serves as a Patterson City Councilman, attended the meeting to represent United States Congressman Jim Costa. He spoke about the Congressman's main priorities, which include the renewal of the Farm Bill, efforts to strengthen water infrastructure throughout California, and public land projects.

Baltazar Cornejo from California State Senator Anthony Canella's office spoke to the board about how they're working to make sure that the efforts and accomplishments from the past years will continue and promises are kept, as this is the Senator's final year. They introduced a bill that would allow for StanCOG to maintain their transit services. The Senator has supported Temperance Flat and works to have experts heard by the water board about the dangers to areas with increased flow. He's also working on an immigration bill and wants to keep the conversation going about the need for immigration reform at the federal level.

VII. Partnership Priority #1: Water Supply and Quality
Topic: Senate Bill 623, Safe and Affordable Drinking Water

Secretary Ross provided a brief update on legislation for Safe and Affordable Drinking Water, Senate Bill 623. The state of the situation is such that there is a strong coalition of over 100 organizations that are primarily environmental organizations, faith based organizations and a number of agricultural organizations that are strongly in support of the legislation. The primary opposition is from water districts and the Association of California Water Agency. The legislation would create a safe drinking water fund at the State Water Resources Control Board.

Secretary Ross reported that everyone acknowledges that this has been a longstanding problem, which, contrary to people's assumption, it is not isolated to the Central Valley and it is not purely a nitrate issue. It is a statewide situation with a statewide solution being proposed. They will continue to have discussions in Sacramento to see where the process can go.

The Water Board is continuing to use authority granted during the drought to help influence more consolidations that will continue to be the first step that is taken. The fund will be the last resort, but it is necessary to solve the problem.

VIII. Partnership Priority #1: Water Supply and Quality

Topic: Sustainable Groundwater Management Act Implementation; GSA's and Their Current Relationships with Disadvantage Communities

Sarge Green, California Water Institute, moderated a panel addressing Sustainable Groundwater Management Act Implementation and their current relationships with the San Joaquin Valley. Sarge reminded the board that at the last Partnership meeting, there was a discussion regarding some of the technical services that some of the organizations are able to provide to the rural communities, in particular, the CSU system which is utilizing the technical assistance grant, which Sarge is involved with at Fresno State. There was also a presentation from Self-Help Enterprises, which gave the board an update on how many systems they're trying to help. Part of the problem is that more problems and systems will likely be discovered under the Sustainable Groundwater Management Act.

Representatives from two of the GSA's, Groundwater Sustainability Agency's from the San Joaquin Valley, discussed the relationships of their groundwater sustainability agencies overall and in particular, the outreach and process and some of the problems that they see in implementation of the Sustainable Groundwater Management Act with their small, rural communities.

The PowerPoint presentation from Gary Serrato, North Kings Groundwater Sustainability Agency's Executive Officer, can be found [here](#). The presentation from Lacey Kiriakou, Merced County Water Resources Coordinator for Merced Subbasin Groundwater Sustainability Agency can be accessed [here](#).

IX. Partnership Priority #1: Water Supply and Quality

Topic: Subsidence in the San Joaquin Valley

Sarge Green introduced his second panel to discuss subsidence, which he explained as the sinking of land due to the overdraft of deep wells. The weight of everything up above and reducing the pressure down below causes some of the materials in the geology to collapse.

The Friant Water Authority has seen problems with the delivery system of getting San Joaquin River water to the Southern part of the San Joaquin Valley. Doug DeFlicht, Chief Operating Officer, Friant Water Authority spoke to the board about balance and subsidence and the concerns about having to move water and have water available for those that need the water. Mr. DeFlicht's presentation can be seen [here](#).

Three representatives from the Department of Water Resources were introduced to discuss impacts on the aqueduct and implementation issues, and how they see the subsidence issues up and down the San Joaquin Valley. Don Walker and Leroy Ellinghouse represented the Operations and Maintenance Division of the California Department of Water Resources. Dane Mathis represented the Division of Integrated Regional Water Management of the Department of Water Resources. Don Walker's presentation on the California Aqueduct Subsidence Study can be found [here](#).

Chairman Chiesa called the report sobering and daunting and discussed his experience sitting on two GSA's and feels that the task ahead seems improbable.

Secretary Ross discussed the ability to be more positive about the outlook, naming the university system with great innovation that's coming out and see the situation as an opportunity to right our future. There are many things that will help mitigate the problem, but all of them have big price tags. Secretary Ross said that one of the things that is very positive is how inclusive the law has brought us all together and nobody needs to be left out of the discussion.

Gary Serrato added to the discussion that the Central Valley is critically over-drafted and said that there are a million acres of productive farm land that will have to be taken out of production. He encourages the state board to get in sooner rather than later.

Andrew Genasci, California Farm Bureau Federation, said that we need to increase access to surface water or increase pumping. This board needs to stand up and say that we need more access to water. We need to take a stand and say that we need water and we need access.

Glenda Humiston says that partnerships can help this. The Valley clearly is in dire straits, but there are other partners in other parts of the state that we should be connecting with. Connect with the people up in the Sierra who have been angry that the last water bond had very little funding for them. Ms. Humiston said that the research that has come out of UC Merced, Davis, and Berkeley jointly has clearly shown that if we could get them healthier, they could be producing nine to sixteen percent more water. We should be fighting this battle with them.

Sarge emphasized the point the Glenda Humiston made, that it will force more aggressive management activities that are connecting all of the things together. On the technology side, he is seeing some amazing things at Fresno State through the incubator program. Recharge, connecting better surface water connections to some of the recharge areas. Temperance Flat also has a flexibility option to help save other people's water.

Patty Poire, Kern Groundwater Authority said that her board consists of seventeen members of which two are from disadvantaged communities. In Kern County the agricultural community has stepped up to help provide water for those communities. Ms. Poire believes that the biggest hurdle in Kern is lack of delivery of more water. Water deliveries that have already been paid for are not getting delivered.

X. Lunch – Sponsored by UC Merced

Chancellor Leland shared that the lunch food came from J & R Tacos, which was started by two students from UC Merced.

XI. Topic: UC Merced Downtown Campus Center and 2020 Project

Richard Cummings, Director, Strategic Communications for UC Merced, presented an update on the UC Merced Downtown Campus Center and 2020 Project. Mr. Cummings' presentation, which includes a video, can be accessed [here](#).

XII. Partnership Priority #7: Health

Topic: Beyond a Zip Code: Health and Housing in the San Joaquin Valley

Alicia Sebastian from the California Coalition for Rural Housing moderated a panel discussion entitled "Beyond A Zip Code: Health and Housing in the San Joaquin Valley," which included the participation of Dr. Ellen Piernot, Chief Medical Officer for Golden Valley Health Centers and Lise Talbott, Director of Clinical Education and Outreach for Golden Valley Health Centers. Alicia explained to the board how housing and housing stability have shown to have a huge impact on health outcome and the number one indicator of someone's lifespan is their zip code. Their presentation can be seen [here](#).

Luisa Medina, Central California Legal Services, spoke about the most recent studies that are coming out about PTSD in children of families that can't find suitable, safe affordable housing. This has a traumatic effect on the children. Most of the clients that are seen at CCLS have affordable housing issues.

XIII. Partnership Priority #6: Broadband
Topic: West Hills Broadband Pilot Project

Robert Tse, USDA California Rural Development State Broadband Coordinator lead a discussion on the West Hills Broadband Pilot Project with Linda Thomas, Vice Chancellor of Educational Services and Workforce Development at West Hills Community College District. View the presentation from Robert Tse and Linda Thomas [here](#).

XIV. Partnership Priority #4: San Joaquin Valley Rail Service
Topic: New Schedule Launch

Dan Leavitt and David Lipari from the San Joaquin Joint Powers Authority announced the new schedule launch for the Amtrak San Joaquins to help San Joaquin Valley residents arrive in Sacramento before 8 a.m. The board members were encouraged to help promote the new service with the digital toolkit. Mr. Leavitt said that there will be a lot of media attention on the inaugural ride on May 7. The board members were all invited to participate.

The Morning Express Service presentation can be found [here](#).

[Click to Download the SJJPA Digital Toolkit](#)

XV. Topic: Senate Bill 1, Transportation Funding

Ted Smalley, Executive Director, Tulare County Association of Governments, gave an update on Senate Bill 1, Transportation Funding. Mr. Smalley reported to the board about the completion of improvement projects on the 99 that cost over one billion dollars and took ten years.

The Valley is a huge winner of SBI with hundreds of millions of dollars coming to the Valley. Several new widening projects on the 99 in the San Joaquin Valley should be approved and completed in the next few years. Mr. Smalley said that although we do not like paying extra taxes, we do like to see the roads fixed, our companies doing well and our dairy trucks not broken because of potholes. The projects include high truck traffic county roads and projects in our smaller communities. Earlimart, for example, will get \$1.9 million for sidewalks - a short-term project that is very exciting.

Ted Smalley provided a San Joaquin Valley Senate Bill 1 project listing which can be found [here](#).

XVI. Public and Board Comments

Chairman Chiesa invited comments from the board and public, recognizing Jim Suennen who reminded the board about the California Earned Income Tax Credit. It's a cash refund for working Californians.

Alicia Sebastian shared that October 2 is the 6th Annual Affordable Housing Summit in Stockton. The board was asked to save that date and details will be shared with the board.

Lee Ann Eager suggested for June meeting to invite Brian Kelley to speak about High Speed Rail.

Steve Bestolarides wants to address the new housing, grants for education and investments in Stockton at the San Joaquin County meeting in December and would like to have Stockton Mayor Michael Tubbs invited to speak.

There were no public comments.

XVII. Adjournment

Mr. Chiesa thanked all board members for their attendance and active participation in the day's discussions. In the absence of any further public or board comments, the meeting was adjourned at 2:46pm.



California Partnership for the
San Joaquin Valley

Partnership Priorities

June 2018

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Priority #4	San Joaquin Rail Service
OCED Staff Liaison	Ismael Herrera
Lead Organization	San Joaquin Valley Regional Rail Commission
Lead Organization Contact	Daniel Leavitt
Quarter	1 st Quarter 2018
Reporting Period	Jan. 1 – Mar. 31, 2018

During the 1st Quarter of 2018, San Joaquin Joint Powers Authority (SJPA) focused its efforts on preparing for the deployment of the ‘Sacramento Morning Express Service’ schedule and supporting projects and the submission of the “Valley Rail” Transit and Intercity Rail Capital Program (TIRCP) application. The Morning Express Service program’s goal is to deliver passengers to Sacramento by 8am. Morning Express Service helps diversify Amtrak San Joaquins ridership profile by increasing business travelers’ utilization of the service. The Sacramento Morning Express Service launched on May 7, 2018.

SJPA’s Sacramento Morning Express Service is the first step towards delivering increased rail service to the Sacramento Region. Currently, the San Joaquins have two daily round-trips to Sacramento which is not a sufficient level of service. On January 12, 2018, SJPA submitted a joint application with the San Joaquin Regional Rail Commission (SJRRC) to the California State Transportation Agency (CalSTA) for SB 1 and Cap & Trade funding from the 2018 TIRCP for the Valley Rail project.

On April 26, 2018 the California State Transportation Agency (CalSTA) announced a series of grant awards under TIRCP, and selected the Valley Rail Project as a major awardee providing **\$500.5 million** to fund a series of new stations, track improvements, and equipment to increase connectivity and frequency of service to the Sacramento region. The Valley Rail Project is a joint proposal by the SJPA and the San Joaquin Regional Rail Commission (SJRRC) to dramatically improve passenger rail service to the Sacramento region with both Amtrak San Joaquins and Altamont Corridor Express (ACE) service. SJPA and SJRRC greatly appreciate the Partnership’s support for the Valley Rail application.

Valley Rail is ready to advance. Construction is anticipated to start in 2019. The environmental process is underway and a draft document for public review will be available for the ACE/San Joaquins Extension to Sacramento in 2018 and the Final EIR will be released for ACE Extension to Ceres in Fall 2018.

At the March 16, 2017 Board Meeting, Dan Leavitt provided a presentation to the Partnership Board of Directors detailing the launch of the Morning Express service and the press conference planned at Sacramento on May 7 to celebrate the arrival of the first Morning Express Train (this also became a celebration for the Valley Rail award).



California Partnership for the
San Joaquin Valley

Work Group Reports

June 2018

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Work Group	Economic Development
OCED Staff Liaison	Ismael Herrera
Lead Organization	California Central Valley Economic Development Corporation
Lead Organization Contact	Jennifer Faughn
Quarter	1st Quarter 2018
Reporting Period	Jan. 1 – Mar. 31, 2018

California Central Valley EDC (CCVEDC) is the regional economic development marketing group for the 8-county region; focusing on national outreach to new business and brokers that need sites, information and solutions. During the 1st Quarter of 2018, CCVEDC provided a region-wide proposal to 10 companies looking for a location. In addition, we attended a national trade show, WestPack, and went to Sacramento to educate leaders on economic development priorities for the valley.

TRADE SHOW- CCVEDC attended the international trade show, WestPack, at the Anaheim convention center. This show is co-located with 5 other major shows. There were **90 businesses** that requested more information on the Central Valley and has led to 14 leads, to date.

LEGISLATIVE MISSION- Representatives from EDC’s throughout the Valley met with more than **20 legislators and top government officials** to bring the voice of Central Valley businesses to the Capital.

”This annual effort helps to keep the needs of the Valley forefront in the minds of legislators from throughout the state. Needed infrastructure, regulatory reform and assisting all of California’s communities were primary topic of discussion,” according to Lee Ann Eager, External Affairs Chairman for the California Central Valley Economic Development Corporation, comprised of the eight EDC’s from San Joaquin to Kern.

Infrastructure Development for Business was the primary theme of the visit. The priorities list included Upstream Water Storage in Central Valley, Regulatory Reform, Workforce Development and Assistance for Disadvantaged Communities.

BROKER MISSIONS- CCVEDC conducted **two (2)** missions where we go to meet with groups of brokers at major brokerage houses: in the **Bay** area we marketed to about 490 brokers with 18 meetings that led to three prospects; and in the **Sacramento** area we also marketed to about 85 brokers. Each mission is to discuss the value of doing business in Central California, with site selectors, brokers and tenant representatives.

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS- Central Valley was represented in **five (5)** Northern California SIOR and Southern California SIOR activities. The events are listed below. These events keep the Central Valley in touch with top decision makers in the real estate industry.

ENEWS and COUNTY SPOTLIGHTS - CCVEDC has a monthly newsletter that is emailed out to all the industry and broker contacts that have been accumulated. Quarterly these emails are good news and economic stories about the valley. On the other months, individual counties have an opportunity to be highlighted. **Two (2)** newsletters were distributed: Regional Industry and Real Estate News. The open rate exceeds industry standards by almost 10%.

REGIONAL LEADERSHIP- The CCVEDC provides regional leadership through: its work to educate Sacramento legislators on issues affecting the valley; representation with for the California Partnership for the San Joaquin Valley; and participation in regional, statewide and national boards. CCVEDC’s Chair of External Affairs, Lee Ann Eager, sits on three state-wide committees representing the Central Valley and leads the Valley’s Foreign Trade Initiative:

- California Partnership for the San Joaquin Valley
- State of California Workforce Development Board
- Global Cities Initiative
- International Trade and Investment Advisory to the State of California

WEBSITE- CCVEDC’s new website is online and is an important outreach tool and is targeted toward site selection professionals and potential companies. It provides valuable and comprehensive demographic information and news the Central Valley Region. In addition to having a searchable real estate database, the website provides businesses with information necessary for site selection. “One Region ... One Contact” continues to be the most noteworthy component of the regional economic development plan. When a prospective site selector calls 888-998-2345 for information, they gain access to the Central Valley’s eight economic development corporations for sites, information and solutions.

BROKER EVENT January 11, 2018	SIOR So Cal Chapter-Economic Forecast Boardwalk in Irvine 5:30 to 8:30		COMPLETE
ENEWS January 16, 2018	COUNTY SPOTLIGHT Real Estate or Workforce Focus	2500	COMPLETE San Joaquin County Total: 2200 sent, 24 % open rate, 2.3% unique clicks
BOARD MEETING January 26, 2018	CCVEDC Board Meeting Fresno EDC 10:00		COMPLETE Conference Call 1-712-775-8963 conference code: 703566
TRADE SHOW January 21-23, 2018	Winter Fancy Food Show San Francisco		Not a CCVEDC sponsored event
MISSION January 30-31, 2018	Bay Area Broker Mission Tues and Wednesday	490	COMPLETE Reps: Bobby, Mark M., John, Tyler, Brad Results: 18 appointments, 6 leads so far
BROKER EVENT February 1, 2018	SIOR Nor Cal Kick Off Cal Memorial Stadium Club in Berkeley		Reps: Bobby
TRADE SHOW February 6-8, 2018	WestPack- Anaheim Anaheim Convention Center	242	COMPLETE Reps: Mark M., Jay, Jennifer, Mike, Mark H. and Bobby. Results: 90 leads, plus cards
BROKER EVENT February 8, 2018	SIOR So Cal Regional Market Overview Location TBD 5:30 to 8:30	50	COMPLETE
February 16, 2018	CCVEDC Board Meeting Fresno EDC 10:00 to 12:00		COMPLETE Meeting to Develop Legislative Platform
BOARD MEETING March 14, 2018	CCVEDC Board Meeting 3:00 PM (Call in from CALED)		COMPLETE Conference Call NEW NUMBER
BROKER EVENT March 15, 2018	SIOR So Cal- March Madness Event Sharks Cove Manhattan Beach 3:30	50	COMPLETE
CONFERENCE March 13-15, 2018	CALED Monterey		Not a CCVEDC sponsored event Jay, Bobby, Ty, Melinda, Lee Ann

CPSJV March 16, 2018	Partnership Meeting- Merced		CCVEDC is Econ Dev Committee and we sit on the board
ENEWS March 2018	Regional Industry and Real Estate News Central Valley	2500	COMPLETE Total: 2294 sent, 26.5% open rate, 7.7% click-thru
MISSION March 19-20, 2018	Sacramento Legislature Mission	25	COMPLETE Reps: All counties
MISSION March 21, 2018	Sacramento Broker Mission Mini-Mission	85	COMPLETE

Work Group	Energy
OCED Staff Liaison	Erik Cherkaski
Lead Organization	San Joaquin Valley Clean Energy Organization
Lead Organization Contact	Courtney Kalashian/Paul Johnson
Quarter	1 st Quarter 2018
Reporting Period	Jan. 1 – Mar. 31, 2018

The 2018 Clean Transportation Summit -- hosted by the Fresno State Transportation Institute and CALSTART, in partnership with Fresno State's Office of Community and Economic Development (OCED) and Project Clean Air -- was successful in bringing awareness of the necessity of transforming transportation to promote a healthier San Joaquin Valley.

More than 200 attendees participated in the two-day event on March 14th and 15th that featured 30 vendors at the forefront of revolutionizing the clean transportation industry. Additionally, vehicle displays and ride n' drive demonstrations were located throughout the Save Mart Center parking lots, highlighting the latest electric and natural gas vehicles for commercial and residential use. Dealership representatives from Hedrick's Chevrolet, Lithia Nissan of Clovis and Future Ford of Clovis were in attendance to demonstrate the capabilities of their inventories, including the Chevrolet Volt, Nissan Leaf and Ford Focus.

In addition to the ride and drive demonstrations, a series of eight break-out sessions explored air quality and transportation issues in the Valley, as well as opportunities for progressing toward cleaner transportation. Session topics focused on converting to natural gas from diesel fuel, the impact of California High Speed Rail on the region, the challenge of and solutions to connecting rural cities to major urban areas, and others.

The event concluded with a Funders Forum, where representatives from the Fresno Council of Governments, SJV Air Pollution Control District, California Transportation Commission and Center for Sustainable Technology provided an overview of the \$220 + million in funding available to the San Joaquin Valley for clean air projects. The goal of the funding is to continue to progress toward clean energy transformation that promotes healthier living conditions and increased economic activity for our region.

OCED began implementing work for the Bolt to College project in partnership with CALSTART, Fresno Economic Opportunities Commission, the Fresno State Transportation Institute, Fresno Metro Ministries, and others. The project aims to reduce carbon emissions and alleviating parking congestion on the Fresno City College campus.

Bolt to College is a subscription-based ride sharing service for Kerman-based students. Licensed and insured drivers employed by Fresno EOC will transport students using six Chevy Bolt EVs – all-electric vehicles that boast an estimated 238 miles of range on a single charge. The program will also help students save a substantial amount of money on commute costs: students commuting to Fresno City College from the Kerman area drive an average of 35 miles per day,

costing about \$300 per month and up to \$3,000 per school year. In contrast, the Bolt to College service costs just \$10 per month. Fresno City College data shows that more than 500 students commute to the campus from the Kerman area each day.

The program will begin operating in the fall semester and will assign students to a vehicle using the Student Commute Optimization Program (SCOP), a system developed by Aly Tawfik, Ph.D., Director of the Fresno State Transportation Institute. SCOP employs a geographical information system (GIS) model, integrated with an optimization model to measure and quantify commute factors and determine optimal commute choices. It will take several factors into consideration, including class schedules, traveler origins and destinations. SCOP will eventually be available to all Fresno City College students, in addition to the students residing in the Kerman area, to identify most efficient modes of travel for anyone in the region commuting to the campus.

Work Group	Workforce Development
OCED Staff Liaison	Ismael Herrera
Lead Organization(s)	Central California Workforce Collaborative
Lead Organization Contact	Elaine Craig, Madera Workforce Assistance Center
Quarter	1st Quarter 2018
Reporting Period	January 1 – March 31, 2018

California Workforce Investment Board Slingshot

Approximately \$1 million has been infused into the San Joaquin Valley to fund several strategies. Fresno is serving as lead in collaboration with partners from community colleges, economic development, and employers in the manufacturing and construction/trades industries, to facilitate the needs of industry-related training, credentials/certificates, and career pathways, reciprocity of existing curriculum, and prior learning assessment and credit. A prior learning assessment portal has been developed. Slingshot has partnered with National Society of Manufacturing Engineers and Tooling University for a Mechatronics Pathways for Incumbent Worker Training and a Regional Manufacturing Coordinator has been hired to recruit for this effort. The Central Valley Slingshot Consortium will host a series of meetings beginning in Bakersfield with the date to be determined. A website has been developed at www.valleymade.net and also a toll free number for interested candidates for training. A presentation has been provided at the San Joaquin Valley Manufacturers Alliance Summit last April. Training is ongoing with WDBs in the Valley. Slingshot and its scope of work continues to be a focus priority area for the California Workforce Development Board.

Veterans Employment-Related Assistance Program

Additional VEAP funds have been received in the region with smaller sub-regions partnering with training being dedicated to manufacturing and transportation and logistics. Stanislaus County is the lead on a VEAP grant with several WDBs participating with health manufacturing, construction and transportation/logistics identified as the needed training.

English Language Learner Navigator Project Grant

The Workforce Development Board of Madera County, in collaboration with the Fresno Regional Workforce Board and the Adult Education Consortium, applied for and received a \$500,000 grant for 18 months to work specifically with the English Language Learner population to increase training, skill sets and opportunities for career pathways and self-sufficiency. There were only five awards for the State of California and Madera County was the only rural and Central Valley workforce development area to receive the funding. This grant thus far has been significant to both areas a new resources and services have been identified and utilized to assist the immigrant and refugee population.

Workforce Accelerator Funds

Several WDBs in the Valley have been awarded WAF from the California Workforce Development Board with varying projects to include a "mini-One Stop" in the local Department of Corrections, an online platform for job placement and job retention with career coaches and a train the trainer opportunity for a financial literacy curriculum. These funds and projects will term in June/July 2019.

Workforce Innovation and Opportunity Act

CCWC and its participating WDBs began review and implementation of the newly enacted Workforce Innovation and Opportunity Act (WIO) signed into law by the president in July 2014. CCWC counties have been designated as a region, with the exception of Mother Lode County. All local areas and the respective workforce boards have received certification and designation by the State. The WDBs have satisfactorily completed the Phase I Memorandum of Understanding that was required with all partner agencies and are currently working on the Phase II which is the financial and infrastructure memorandums due by 1 July 2017. The required local and regional plans have been completed and public comment recently closed for these plans and will now be forwarded to the State. A sub region procurement is currently being conducted for the required One Stop Operator and several WDBs have been working on applications to the Governor and State to be the provider of the delivery of services for Adult and Dislocated Worker programs. Madera recently hosted a regional training/boot camp conducted by Business U for 33 workforce development and business specialists professionals from the WDBs. A baseline certification of the one stops must be completed by 31 December 2017. WDBs are currently working on the Hallmarks of Excellence one stop certification which is due June 30, 2018 and is a very comprehensive process with eight criteria that must be satisfied. WDBs have also received regional funding for training. We have also received funds for the regional plan implementation as well as required modifications mandated by the State Board.

Central California Workforce Collaborative (CCWC) is a partnership between the workforce development boards (WDBs) and represent the San Joaquin, Stanislaus, Merced, Madera, Fresno, Tulare, Kings, Kern/Inyo/Mono, and Mother Lode counties. This partnership has been ongoing for approximately 30 years and has been identified as a model for regional implementation and collaboration.



California Partnership for the
San Joaquin Valley

Letters of Support

June 2018

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California Partnership for the
San Joaquin Valley

April 17, 2018

The Honorable Holly Mitchell
Chair, Senate Budget Committee
State Capitol, Room 5019
Sacramento, California 95814

The Honorable Richard Roth
Chair, Senate Budget Subcommittee 4
State Capitol, Room 5019
Sacramento, California 95814

RE: Reauthorization of the California Competes Tax Credit Program – SUPPORT

Dear Chairs Mitchell and Roth:

On behalf of the California Partnership for the San Joaquin Valley (Partnership), we would like to express our strong support for the renewal of the California Competes Tax Credit program in the Governor's budget.

The extension of this program is critical to the competitive position of our state as businesses consider where to locate jobs and investments. When comparing different locations, cost versus potential credits and cost offsets to locate jobs plays a major role for companies. The California Competes Tax Credit program is the main tool that economic developers and public jurisdictions can leverage to create a competitive advantage at the state level – a necessary tool that should be maintained throughout this budget process.

Between June 19, 2014 and November 16, 2017, the California Competes Tax Credit program approved tax credit agreements with 102 different companies who conduct business somewhere in our 8-county region. A combined \$61.1 million in awarded tax credits have supported over \$1.9 billion in investments and enabled a net increase of approximately 7,104 full-time jobs in the San Joaquin Valley.

Reauthorization of the program at the proposed level of \$180 million for another five years will ensure that California maintains its competitiveness for businesses evaluating the state. The California Competes Tax Credit program is a well-known program nationally and creates real impact for companies, especially in the first years of a new location, when costs are generally higher.

Additionally, and importantly, the California Competes Tax Credit program is performance-based and creates net benefits for the state – meaning that this tool is both impactful for the awardee company and beneficial to California's economy.

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www.sjvpartnership.org

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FRESNO STATE
Community and Economic Development

Questions regarding this letter and our support may be addressed by Ismael D. Herrera, Jr., Partnership Lead Executive at (559) 278-0519 or isherrera@csufresno.edu.

Respectfully,



Vito Chiesa
Board Chair



Karen Ross
Deputy Co-Chair



Luisa Medina
Deputy Co-Chair

cc: Senator Steven Glazer
Senator Scott Wilk
Panorea Avdis, Director, GO-Biz



California Partnership for the
San Joaquin Valley

April 17, 2018

The Honorable Philip Ting
Chair, Assembly Budget Committee
State Capitol, Room 6029
Sacramento, California 95814

The Honorable Jim Cooper
Chair, Assembly Budget Subcommittee 4
State Capitol, Room 6025
Sacramento, California 95814

RE: Reauthorization of the California Competes Tax Credit Program – SUPPORT

Dear Chairs Cooper and Ting:

On behalf of the California Partnership for the San Joaquin Valley (Partnership), we would like to express our strong support for the renewal of the California Competes Tax Credit program in the Governor's budget.

The extension of this program is critical to the competitive position of our state as businesses consider where to locate jobs and investments. When comparing different locations, cost versus potential credits and cost offsets to locate jobs plays a major role for companies. The California Competes Tax Credit program is the main tool that economic developers and public jurisdictions can leverage to create a competitive advantage at the state level – a necessary tool that should be maintained throughout this budget process.

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Respectfully,



Vito Chiesa
Board Chair



Karen Ross
Deputy Co-Chair



Luisa Medina
Deputy Co-Chair

cc: Assemblymember William Brough
Assemblymember Anna Caballero
Assemblymember David Chiu
Assemblymember Steven Choi, Ph.D.
Assemblymember Jay Obernolte
Panorea Avdis, Director, GO-Biz



California Partnership for the
San Joaquin Valley

April 18, 2018

Assemblymember Dr. Joaquin Arambula
P.O. Box 942849
Sacramento, CA 94249-0031

**RE: SUPPORT – AB 3029 Income taxes: credits: employment: California New
Employment Credit**

Dear Assemblymember Arambula,

On behalf of the California Partnership for the San Joaquin Valley, we issue our support for Assembly Bill 3029 (Arambula) which would create an expansion of the existing New Employment Credit.

In 2013, the legislature passed a number of bills that eliminated Enterprise Zone tax credits and created new tax incentives to encourage economic development in California. One of these incentives was the New Employment Tax Credit. However, it has been underutilized and requires changes so California businesses can more easily take advantage of it to hire workers and fuel economic investment.

AB 3029 would create the California Hiring Credit and expand the existing tax credits for both wages and hires. The same categories of traditionally hard-to-hire employees will still qualify, including the long-term unemployed, veterans, ex-offenders, recipients of CalWORKS or General Assistance, and recipients of the federal Earned Income Tax Credit.

The California Hiring Credit will have a positive impact for communities in the San Joaquin Valley and throughout the state. As a historically underserved area, businesses in the San Joaquin Valley will be better able to leverage their ability to invest in their own businesses, while supporting and increasing local hires.

For these reasons, we support the passage of AB 3029.

Respectfully,

Vito Chiesa
Board Chair

Karen Ross
Deputy Co-Chair

Luisa Medina
Deputy Co-Chair

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Fresno, California 93710

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California Partnership for the
San Joaquin Valley

April 18, 2018

Assemblymember Eduardo Garcia
Chair, Water, Parks, and Wildlife Committee
1020 N Street, Room 160
Sacramento, CA 95814

RE: SUPPORT – AB 3218 Millerton Lake State Recreation Area: expansion.

Dear Assemblymember Garcia,

On behalf of the California Partnership for the San Joaquin Valley, we issue our support for Assembly Bill 3218 (Arambula) which aims to bring much needed operation and maintenance funding to the San Joaquin River Parkway. By allowing the Millerton State Recreation Area to operate and manage the current area, resources can be used more efficiently to help make the San Joaquin River Parkway a recreational resource that everyone could enjoy.

Since 1992, the San Joaquin River Conservancy’s goal has been to create a continuous river parkway from Friant Dam to Highway 99. This area of land will be used for pedestrian, biking, and equestrian trails. The idea of having a stretch of park land along the river for communities to enjoy is not new and is one enjoyed by many cities in California.

Unfortunately, the San Joaquin Valley has historically suffered from a dearth of park space, compared to the rest of the state and nation. As residents in the heart of the Valley, we have the dubious distinction of living with some of the worst air quality in our State with areas most often classified as severely disadvantaged under the Cal Enviro Screen.

AB 3218 will help expand recreational opportunities for the Valley and increase open-space by making the San Joaquin River Parkway a reality and extending the Millerton State Recreation Area to provide our communities with safe and healthy recreational and outdoor access areas.

For these reasons, we support the passage of AB 3218.

Respectfully,

Vito Chiesa
Board Chair

Karen Ross
Deputy Co-Chair

Luisa Medina
Deputy Co-Chair

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California Partnership for the
San Joaquin Valley

April 18, 2018

Assemblymember Eduardo Garcia
Chair, Water, Parks, and Wildlife Committee
1020 N Street, Room 160
Sacramento, CA 95814

RE: SUPPORT – AB 2649 Water rights: water management.

Dear Assemblymember Garcia,

On behalf of the California Partnership for the San Joaquin Valley, we issue our support for Assembly Bill 2649 (Arambula) which aims to codify the current temporary permit for capturing high precipitation events and deems groundwater recharge use consistent with groundwater sustainability plans a beneficial use.

In 2015, the Governor issued Executive Order B-36-15, which recognized the need to capture high precipitation events, and encouraged groundwater recharge. AB 2649 will maintain the process outlined in Executive Order B-36-15 for temporary flood permits issued by the State Water Resources Control Board. By keeping a streamlined process in place, AB 2649 will allow more applicants to take advantage of and capture high event flows allowing for the replenishment of critically over drafted aquifers.

The recent droughts combined with the Sustainable Groundwater Management Act (SGMA) are going to vastly change the landscape of our farming and urban communities if we do not adequately prepare. SGMA requires the replenishment of aquifers but currently groundwater recharge is not classified as a beneficial use of water. AB 2649 would deem groundwater recharge as a beneficial use consistent with groundwater sustainability plans.

For these reasons, we support the passage of AB 3029.

Respectfully,

Vito Chiesa
Board Chair

Karen Ross
Deputy Co-Chair

Luisa Medina
Deputy Co-Chair

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California Partnership for the
San Joaquin Valley

June 4, 2018

Senator Cathleen Galgiani
Chair, Senate Committee on Agriculture
1020 N Street, Room 583
Sacramento, CA 95814

**RE: AB 2335 (Ting): Healthy Stores Refrigeration Grant Program – Support as amended
5/25/2018**

Dear Senator Galgiani,

On behalf of the California Partnership for the San Joaquin Valley, we issue our support for Assembly Bill 2335 (Ting) which would create the Healthy Stores Refrigeration Grant Program to provide grant incentives to corner stores and other small-scale stores with a limited selection of food products to purchase energy-efficient refrigeration.

Eligible businesses would agree to stock fresh produce in the purchased refrigeration units. Additionally, this bill would make adjustments to the Nutrition Incentive Matching Grant Program to protect the program from federal insecurity.

The overall health of a person is closely linked to their income and proximity to grocery stores. According to data from the United States Department of Agriculture from 2013-15, 12.6 percent of California households were living with food insecurity, meaning that these neighborhoods were living with low- quality, variety, or desirability of diet.

Food deserts are neighborhoods where residents have low access to supermarkets and residents have no choice but to get their groceries from corner stores, many of which do not stock fresh produce. AB 2335 would bring healthier food options to communities that are low-income and lack accessibility to grocery stores. For these reasons, we are supporting AB 2335.

Respectfully,

Handwritten signature of Vito Chiesa in blue ink.

Vito Chiesa
Board Chair

Handwritten signature of Karen Ross in blue ink.

Karen Ross
Deputy Co-Chair

Handwritten signature of Luisa Medina in blue ink.

Luisa Medina
Deputy Co-Chair

cc: Assemblymember Phil Ting

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California Partnership for the
San Joaquin Valley

2018-19* Partnership Board of Directors Meeting Schedule

2018

DATE	COUNTY
March 16	Merced
June 15	Tulare
September 21	Fresno
December 7	San Joaquin

2019

DATE	COUNTY
March 15	Madera
June 21	Kings
September 20	Kern
December 13	Stanislaus

*Meeting schedule is tentative

Meeting Scheduling

- Meetings are typically scheduled on a quarterly basis on the third Friday of the month with the exception of December.
- Meetings are typically scheduled from 10am to 3pm